Renewable Energy Project List

- **Fern Solar**
  - Edgecombe County, North Carolina

- **Salt Fork Wind**
  - Gray County & Donley County, Texas

- **CleanPowerSF SuperGreen**
  - California

- **Bright Stalks Wind Farm**
  - McLean County, Illinois

- **New Creek Wind**
  - Grant County, West Virginia

- **Fern Solar**
  - Edgecombe County, North Carolina

- **QTS’s Altera Flat Top Wind**
  - Mills & Comanche Counties, Texas
# TABLE OF CONTENTS

<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Introduction</td>
<td>3</td>
</tr>
<tr>
<td>Project: Salt Fork Wind</td>
<td>4</td>
</tr>
<tr>
<td>Project: New Creek Wind</td>
<td>5</td>
</tr>
<tr>
<td>Project: CleanPowerSF SuperGreen</td>
<td>6</td>
</tr>
<tr>
<td>Project: QTS’s Altera Flat Top Wind</td>
<td>7</td>
</tr>
<tr>
<td>Project: Bright Stalks Wind Farm</td>
<td>8</td>
</tr>
<tr>
<td>Project: Fern Solar</td>
<td>9</td>
</tr>
</tbody>
</table>
INTRODUCTION

Salesforce is a cloud pioneer. The cloud runs on electricity, which today comes predominantly from burning fossil fuels -- a major source of global greenhouse gas emissions. Since making our first public commitment to 100% Renewable Energy in 2013, Salesforce has been working toward a clean energy future. Reaching 100% Renewable Energy means purchasing renewable energy equivalent to what we use to power our global operations on an annual basis. Achieving this the impactful way means thinking about deliberate, lasting, long-term grid transformation. That's why Salesforce focuses on purchasing renewable energy in ways that add new renewable energy to grid, avoid and reduce the greatest possible emissions, and blaze a trail for others to follow.

We're excited to share the following project highlights. For more information on our renewable energy strategy, download our Clean Energy Strategy White Paper. For progress toward our 100% Renewable Energy goal, check out our latest Stakeholder Impact Report.

KEY

For each project listed, we have disclosed the following details, indicated by the icons pictured (right).
As the first project which Salesforce entered a VPPA with to come online, this project delivers clean, renewable energy to the Texas grid. Salesforce's commitment to this project provided the financial certainty necessary to catalyze project financing. Salesforce is proud to drive clean energy in the same electricity grid that currently powers a substantial portion of Salesforce's data centers. Learn more about this project and others on our blog.
New Creek Wind was the first VPPA agreement executed by Salesforce. The wind farm is based in the coal heavy region of West Virginia and will deliver clean, renewable energy to the same regional electricity grid that currently powers a majority of Salesforce’s data centers. While Salesforce no longer has claim to the renewable energy from this facility, we did play a critical role in catalyzing its construction. Learn more about this project on our blog.

REC Swap*: RECs from the project are sold separately by the project owner. The project owner instead provides Salesforce with replacement RECs from other renewable energy facilities in the US. Doing so lowered the PPA price for Salesforce, making it economical for us to support. While we no longer have claim to the renewable energy from this facility, we did play a critical role in catalyzing its construction. However in some respects by not retaining the RECs, we are allowing another entity such as a utility to use the projects RECs to meet their renewable energy targets. We would prefer to retain the RECs, thereby increasing demand for renewable energy. In all future projects we have elected to retain the project RECs.
Salesforce is a leader in San Francisco Public Utilities Commission’s CleanPowerSF SuperGreen program—all three of the company’s HQ buildings in San Francisco are now sourcing 100% renewable energy. Participation in the program supports the delivery of clean energy, increases local investments and sends a clear signal to the city of San Francisco of Salesforce’s commitment and desire to see a clean power future. Salesforce is pleased to support the city’s progress as it moves to deliver cleaner and greener electricity to San Francisco and invest in new California based renewable projects. Learn more about this project and others on our blog.
Salesforce prefers to see our vendors listening to our desire for renewable energy and executing impactful renewable energy deals on our behalf. Because we often lease space, facility owners are best positioned to make these kinds of purchases. For this project, QTS has negotiated a sleeved PPA with Citigroup to offtake a portion of the wind farm production over the next ten years. “This deal will provide a renewable source of energy as well as price certainty to one of our key data centers,” said Travis Wright, Vice President – Energy and Sustainability for QTS. “It also demonstrates the value that comes from the close collaboration between our energy suppliers and QTS’ commitment to sustainability across its own operations.”

*Contract executed by QTS.*
The Bright Stalk Wind VPPA is Salesforce’s largest renewable energy agreement to date, supporting 80 megawatts (MW) of wind energy in Illinois. It represents a critical milestone on the company’s journey to reaching 100 percent renewable energy. Salesforce’s agreement is expected to generate enough clean electricity to power more than 27,000 Illinois homes annually. The full 205 MW Bright Stalk Wind Farm is anticipated to be operational by the end of 2019 and will create hundreds of full-time jobs during construction and several permanent jobs during the life of the project. This project plays a critical role in balancing Salesforce’s electricity use in our second highest energy use region.

Learn more about this project and others on our blog.
Salesforce is a proud participant of the Corporate Renewable Energy Aggregation Group’s Fern Solar procurement. This collective 42.5 MW deal is the first known example of companies aggregating similar, relatively small amounts of renewable energy demand to collaboratively enter into a VPPA.

Initiated by Salesforce, and in partnership with the Business Council on Climate Change and the Business Renewables Center, these five international businesses, Bloomberg L.P., Cox Enterprise, Inc., Gap Inc. and Workday, Inc, began collaborating in late 2017 to explore how businesses can procure smaller amounts of renewable energy directly with large off-site renewable energy projects. Through the successful execution of this deal, the Corporate Renewable Energy Aggregation Group demonstrated that smaller buyers who individually can’t do VPPAs can pool their demand and support large scale projects in the same impactful way larger companies (like Salesforce) usually do. Learn more about this project and others on our blog.